Rahi Systems

Adapting seamlessly to client requirements.

Lenovo Smarter Infrastructure Solutions
Channel Partner Program:
Open choice

Rahi Systems helps clients find the best place for their mission-critical data, increasingly in hybrid architectures that span cloud and on-prem resources.

Partnering with Lenovo gives Rahi Systems access to a huge enterprise install-base, tight integration with Intel, vendor-validated reference architectures, highly flexible configurations, innovative consumption-based pricing, rapid delivery, and all the tools needed to create ideal solutions to clients' challenges.

Jeremy Atwood, VP Cloud Solutions and Services at Rahi Systems says: "**For clients with seasonal workloads, Lenovo enables us to create consumption models that meet their precise needs. And their Lenovo Validated Design removes a lot of the sizing work so we can close deals faster.**"

"*Whatever the architecture, Lenovo is always in contention. With Lenovo, we can mix and match to achieve whatever our clients need to do. Everything is flexible and open: there are no barriers for our clients.*"

Rahi Systems

Jeremy Atwood, VP Cloud Solutions and Services, Rahi Systems

Benefits for Lenovo Channel Partners

- Lenovo's enterprise experience and readily available executives help close strategic deals

- Flexible configurations and vendor-certified architectures: ideal for hybrid-cloud solutions

- Creative consumption-based pricing models meet client requirements

- Exceptional availability, performance and future-proofing from Intel technologies

- Rapid and reliable supply chain with competitive pricing

Lenovo

intel®